

AUTO TALK



Your Quarterly Automotive Newsletter

Winter 2026

Skip the Stress for Your Next Car!

Finding your next vehicle doesn't have to be complicated. With our customized car shopping experience, you can search thousands of new and used vehicles from trusted dealers — all in one convenient place. Compare prices, explore features, and find a car that fits your lifestyle and budget without the pressure.

When you're ready to finance, our competitive auto loan rates and flexible terms help you save even more. Whether you're buying new, buying used, or refinancing your current auto loan, we're here to help you drive away with confidence.

From browsing to financing, we make the entire process simple, transparent, and member-focused—so you can spend less time shopping and more time enjoying the ride.



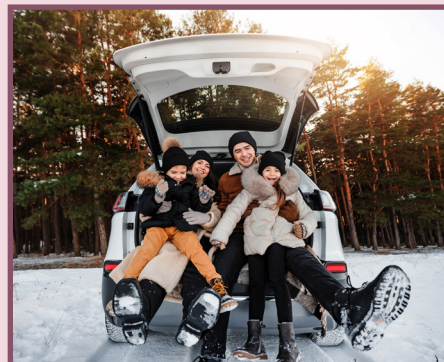
WEBSITE HIGHLIGHT

Auto Loan Refinance Calculator

Did you know you could be saving money on your current auto loan? With our easy-to-use refinance calculator, found under the "Resources" tab on our car shopping website, you can quickly see how much you might save. In just a few clicks, check out your potential savings and decide if refinancing is the right move for you.

Your remaining loan balance?			
25000			
Your current monthly payment?	Your desired new term (months)?		
795 /mo	60		
Your current APR?	New APR from your credit union		
8.5 %	6.5 %		
	CURRENT LOAN	NEW LOAN *	DIFFERENCE
Monthly Payment	\$795	\$489	\$306↓
Months Remaining	36	60	24↑

Your Easy Way to a Better Ride



Shop thousands of new and used vehicles from dealers in one place. Compare prices, explore features, and finance with competitive rates and flexible terms — making car buying or refinancing simple and stress-free from search to driveway.

Experience it now... [LMFCU Auto Buying Center](#)