# AUTO TALK



**Your Quarterly Automotive Newsletter** 

Summer 2024

## **The Smart Way to Shop**

Are you dreaming of hitting the open road this summer in a new car? We are here to make that dream a reality. We offer exceptional auto loan rates, personalized service, and flexible terms tailored to fit your budget and lifestyle. Whether you're looking to buy a new or used vehicle, our team is dedicated to helping you at every step with:

#### **Competitive Rates**

Enjoy some of the lowest auto loan rates available, ensuring you save money over the life of your loan.

#### **Quick and Easy Approval**

Our streamlined application process means you can get pre-approved quickly, giving you more bargaining power at the dealership.

#### **Personalized Service**

We work with you one-on-one to find the best financing options for your needs.

#### Flexible Terms

We offer a variety of loan terms to ensure your monthly payments fit your budget.

Don't wait any longer to drive the car you deserve. Visit our website or stop by one of our branches to apply for an auto loan today. Let us help you get behind the wheel of your dream car with ease and confidence.



#### **WEBSITE HIGHLIGHT**

### **Enhanced Search**

We're happy to announce new features of our car shopping site to enhance your experience. Members can now utilize typeahead search to quickly explore vehicles and resources, while finding specific vehicles more efficiently, including electric and hybrid vehicles!



## **Everything You Need!**

Our car shopping website is your go-to resource for discovering everything you need to know about your next vehicle.

We're dedicated to guiding you through the entire car-buying journey. Begin your car search with us and drive away with confidence!



**Experience it now... LMFCU Auto Buying Center**