

101 Chesapeake Park Plaza • Baltimore, MD 21220 (410) 687-5240 • Imfcu.org

# LM Federal Credit Union 2023 Annual Report

# ANNUAL MEMBERSHIP MEETING October 17, 2023





## **MEMBERSHIP & HISTORY**

#### **Our Membership:**

The Credit Union serves the employees and retirees of Lockheed Martin Corporation (throughout the Mid-Atlantic region), Middle River Aircraft Systems (in Middle River), selected Leidos Corporation locations, and the Warfield Air National Guard Base. The families of Credit Union members are also eligible for membership.

#### **Our History:**

The Credit Union was founded on February 23rd, 1949 by the employees of the Glen L. Martin Aircraft Company. The Credit Union has served the employees of the successor companies, Martin Marietta and Lockheed Martin, ever since. Significant milestones are listed below.

- 1949 Credit Union is organized by the employees of the Glen L. Martin Aircraft Company in Baltimore.
- 1970 The Martin Company offers payroll deductions.
- 1971 Federal deposit insurance coverage is extended to credit unions.
- 1983 All records are computerized; holiday and vacation club accounts are offered.
- 1987-1988 Major computer upgrade is completed. Signature line of credit loans, cash withdrawals & check cashing, and certificate accounts are offered.
- 1990 Checking accounts and home equity loans are offered; office hours extended to five days per week.
- 1992 Cashier's Checks are offered; family membership eligibility extended; Credit Union relocated to new offices on Martin Boulevard.
- 1993 Individual Retirement Accounts (IRAs) are offered.
- 1995 Name changed to LM Federal Credit Union.
- 1996 Major computer system upgrade is completed; ATM access with LM Federal checking and MoneyMover funds transfer service become available.
- 1997 Credit Based Rates lending program is implemented.
- 1999 The Credit Union's website is activated.
- 2001 Membership Rewards Program, VISA® Check Cards, Online Banking and Internet Bill Pay are introduced.
- 2002 Free Checking accounts are introduced
- **2004** Credit Union relocates to "T" building at the Middle River Facility.ATM, Night Depository Box and Drive Thru teller service are available at the new office.
- 2005 Vehicle Extended Warranties are offered; AutoCenter, the online vehicle help center, is activated.
- 2006 Introduced Money Market Plus accounts.
- **2007** Activated a new deposit and loan processing system which streamlines and shortens the time it takes to apply for and receive new loans and new deposit accounts.
- 2008 Federal deposit insurance is raised to \$250,000.00 for regular and retirement accounts by NCUA, the National Credit Union Administration. New online loan application system introduced, streamlining the application process and providing for quick loan approvals.
- 2011 Outgoing domestic and international wire transfer service was introduced.
- 2012 Major computer server, firewall, telephone, e-mail and internet upgrades are completed.
- 2013 New real-time Online Banking system that includes eStatements and Mobile Banking; Credit Union reaches \$30 million in total assets.
- 2014 Added the GAP Plus auto protection program.
- 2015 Added Wealth Management service.
- 2017 Added CardNav, VISA Purchase Alerts and EMV cards. Credit Union reaches \$35 million in assets. Completed the merger with Triple C Federal Credit Union, adding approximately 400 new members. Completely redesigned Imfcu.org website.
- 2018 New online membership and deposit account application system activated. Internet Bill Payment was upgraded. Completely revamped online Auto Buying Center. Added the Mobile Deposit service through the Mobile Banking app.
- 2019 Added Mobile Wallet services including Apple Pay, Google Pay and Samsung Pay. Credit Union reaches \$40 million in total assets.
- 2020 Our new Visa Platinum credit card program was introduced. Reinstated lobby service in July during the pandemic.
- 2021 Credit Union reached \$50 million in total assets. Converted to a new accounting system which includes new features for Mobile Banking, including integration with Internet Bill Payment.
- 2022 Credit Union reached \$53 million in total assets. Total loans grew to \$31 million.



# What makes a credit union unique?

Your LM Federal Credit Union membership gives you something you can't get from a bank; OWN-ERSHIP. Since Credit Unions are "not-for-profit" financial institutions, profits are returned to the members in the form of lower loan rates, competitive savings rates, and other services that are free or very affordable. Credit Unions don't need to create profits to pay stockholders, as do banks.

As member-owners, we all take part in the Credit Union's success. The better the Credit Union does, the better you do. Unlike banks that focus on profitability, we focus on quality member service. Our board of directors is made up of member/volunteers who are elected by our members at the Credit Union's annual meeting. They serve as hardworking, unpaid volunteers who oversee the operations and performance of the credit union.

**Members Helping Members** is the Credit Union philosophy. We're all working together to help each other. That's the value of being a Credit Union member.

#### **OUR COMMITMENT TO MEMBER SERVICE**

LM Federal is committed to providing the best possible personal service to its members. When you visit or call the Credit Union, you are typically helped by a Member Service Representative without a significant wait. Unlike many of the regional banks, there is never a fee charged for personalized service by phone or in person. Credit Union staff is continuously updated about our latest products and services available. Let us know if you are ever less than completely satisfied with the service provided by a Credit Union employee.

Ever wondered what the real difference is between

LM Federal Credit Union and the banks?			
	LM Federal Credit Union	Typical Large Bank	
Owned By:	Credit Union Members	Stockholders, not customers	
Profits/Dividends Paid To:	Credit Union Members	Stockholders, not customers	
Pay Taxes:	No, Non-profit Institution	Yes	
<b>Board of Directors:</b>	Credit Union Member/Volunteer	Compensated bank employees or outside directors	
Invest In:	Member Loans and Insured Deposits	Customer loans, mortgage securities, commercial real estate, and many other types of investments	
Federally Insured:	Yes. up to \$250,000	Yes, up to \$250,000	



# The Credit Union Difference

# See if you know why Credit Unions are different...



#### I. What are credit unions?

- a. Financial non-profit cooperatives overseen by the people who belong to the Credit Union
- b. Banks
- c. Financial institutions run by big business

#### 2. Who owns credit unions?

- a. The Federal Reserve Bank
- b. Depositors who are credit union members
- c. Joe Biden

#### 3. People who belong to credit unions are known as...

- a. Customers
- b. Members
- c. Bankers

#### 4. LM Federal Credit Union shares your personal information with...

- a. Nobody
- b. The Baltimore Orioles
- c. Telemarketers

#### 5. The Credit Union's board of directors is made up of...

- a. Lamar Jackson, John Harbaugh & Steve Biscotti
- b. Lockheed Martin Corporation's board of directors
- c. Credit Union members/volunteers who are elected at the Annual Membership Meeting

#### 6. Credit Union deposits are federally insured to at least \$250,000 by...

- a. Lockheed Martin Corporation
- b. National Credit Union Administration (NCUA, a U.S. government agency)
- c. Credit Union members in the form of better rates & lower fees.

# Why Save With The Credit Union?

#### **Credit Union Advantages:**

- Not-for-profit status
- Great member service
- Very competitive loan rates

- Competitive deposit rates
- Online & Mobile Banking

#### Withdrawing Funds:

- At the Office: In person, the drive thru and the ATM. Up to \$7,000 available in cash per day, or by check up to the available balance at the drive thru and in person only.
- **By Telephone:** A withdrawal check is mailed to your home the same day. FedEx delivery is also available.
- With Your ATM or VISA Check Card at any Co-op, Star or Cirrus ATM
- With Your Smartphone and Apple Pay, Google Pay or Samsung Pay
- By Electronic Transfer with our MoneyMover transfer system. Funds are electronically transferred to your local Checking Account.
- Using Internet Bill Pay: to electronically transfer funds to an account elsewhere. You may transfer funds into an account in your name or an account in another person's name elsewhere or to pay any type of bill.
- By Writing a Check, if you have a LM Federal Checking Account.
- Wire Transfer: You may request a wire-out transfer in person or by telephone (limits apply).

#### **Making Deposits:**

- At the Office: In person at our Baltimore office at our ATM, through our drive thru or the night deposit box.
- Mobile Deposit: Deposit a check using the Mobile Banking app and your smart phone.
- Payroll Deduction from any organization that offers it. Check with your payroll department.
   Our routing and transit number is 252076390.
- Direct Deposit of payroll, pension, Social Security or any other recurring payment.
   Our routing and transit number is 252076390.
- **By Mail:** Give us a call for a supply of deposit slips and mailing envelopes.
- At a Foreign ATM: Make Deposits at the ATM with Co-op's Shared Deposit Program.
- **By Wire Transfer:** You may wire funds to a deposit account or to payoff a loan. Fees may apply.

#### You May Open a New Account By: Telephone, in-person, or online at Imfcu.org

Credit Union accounts are federally insured up to \$250,000.00 by the NCUA, the National Credit Union Administration. Coverage is identical to that provided to banks by the F.D.I.C.



# **Alternate Ways to Complete Your Transactions**

# To enroll in Online Banking, visit Imfcu.org and click on "Enroll Now" at the top right of the page.

	Mobile App	Online Banking	LMFCU ATM	LMFCU.ORG	Mail	Night Drop	Call Center
Deposit Checks	Yes		Yes		Yes	Yes	
Deposit Cash			Yes			Yes	
Loan Payment	Yes	Yes			Yes	Yes	Yes
Withdraw Cash			Yes				
Transfer Money	Yes	Yes	Yes				Yes
Check Withdrawal	Yes	Yes					Yes
Stop Payment		Yes					Yes
Apply for a Loan or Credit Card				Yes			Yes
Pay Bills		Yes					
Reorder Checks		Yes			Yes		Yes
Get Tax Info		Yes					Yes
Report Lost or Stolen Card	Yes						Yes
Account Inquiry	Yes	Yes	Yes				Yes
Check Balance	Yes	Yes	Yes				Yes
*Order a New Debit or ATM Card				Yes			Yes
Open New Account				Yes	Yes		Yes

We have raised daily transaction limits to the following to help during the pandemic. ATM daily withdrawal limits have been increased to \$500 to \$700, depending on your Rewards Level. Mobile check deposit limits have been increased to \$5,000. Federally insured by the National Credit Union Administration.



#### **BOARD OF DIRECTORS**

Robert Caswell, Chairman
Timothy Preston, Vice Chairman
Richard Coleman, Secretary
Mark Bold, Treasurer
Kimberly Hughes
Richard Mattox
Donald Pusinsky

#### **CREDIT COMMITTEE**

Robert Caswell, Chairman Craig Nowak William Cosden

#### **SUPERVISORY COMMITTEE**

Kimberly Hughes, Chairperson
Michael Wade
Chavonne Epps

#### **INVESTMENT COMMITTEE**

Richard Coleman Robert Caswell Mark Bold

#### **CREDIT UNION STAFF**

Mark Bold, President
Janelle Anstiss, Vice President
Katie Lipsky, Member Service Supervisor
Bart Burton, Loan Specialist
Angela Laisure, New Accounts Specialist
Cathy Heaps, Operations Specialist
Lisa Nassirpour, Marketing Specialist
Rita Boothe, Loan Support Specialist
Stephanie Martin, Member Service Representative
Kate Arvig, Member Service Representative
Cheryl Metzdorf, Insurance Specialist
Ginny Pruett, Member Service Representative



Left to right: Mark Bold, Ginny Pruett, Bart Burton, Angela Laisure, Cathy Heaps, Kate Arvig, Janelle Anstiss, Stephanie Martin, Katie Lipsky, Cheryl Metzdorf, Lisa Nassirpour

#### **NEW SERVICES AND OTHER NEWS**

#### **Visa Debit Card Fraud Notifications**

Beginning in August of 2022, Visa Debit card fraud alerts are issued by text message and email. If the system doesn't get a response by text or email, the existing automated telephone system will contact the card holder to confirm a questionable transaction.



#### **Discontinued Telephone Banking**

The Credit Union has discontinued Telephone Banking as very few Members were using it. Please keep in mind there are many alternative ways to monitor you Credit Union accounts with out having to visit the office. These include contacting a Member Service Representative and accessing online or mobile banking.

#### Implementation of Contactless Visa Check/Debit Cards

The Credit Union now offers contactless cards. This allows Members to tap their card, as opposed to inserting or swiping it at the merchant's terminal. This will also help mitigate potential fraud.

#### **Expanded Financial Tips and Articles at Imfcu.org**

We have further expanded our financial advice articles during 2022. Tips now include financial planning information from our partner, Money Concepts.

#### **3D Secure Visa Protection**

The Credit Union is in the final steps of the process that will add an addition layer of security when shopping online with your LMFCU Visa Debit card. More information to follow.

#### **New Branch ATM**

The Credit Union is in the process of ordering a new ATM with more advanced technology and added security. It will include the ability to insert checks and cash directly into the ATM. You will no longer need to use deposit envelopes.

#### **Lockheed Martin Employees Move**

In March of this year, Lockheed Martin relocated work at Middle River to Moorestown, New Jersey.

The Credit Union continues to serve employees at various Lockheed Martin facilities, including Moorestown.

#### Check us out on Facebook!

We add new posts to our Facebook page twice a week, which includes Credit Union news, current promotion information, consumer finance tips, special offers and deals, service information and more.

Visit Facebook.com/LMFederalCreditUnion

#### **Credit Card Balance Transfer Promotion**

As of October 1st, we are offering an introductory rate of 3.99% Annual Percentage Rate for 13 months on all balance transfers. Members pay payoff higher rate credit cards and personal loans with other lenders. This offer is good through November 30, 2023.

#### **Mobile Banking Application**

LMFCU has a Mobile App that allows you to do your banking from your smart phone. The application offers the same capabilities of desktop Online Banking, including Bill Payment.

#### **Loan Growth**

In 2022, as a result of the Credit Unions competitive loan interest rates and ability to provide loans to those who can't visit our office, we experienced an increased volume of Credit Cards, Auto, Home Equity and Personal Loans. Loans were up 18%, equating to almost \$5 Million in loan growth.

#### Staff Changes in 2022 & 2023

Rita Boothe was hired as Loan Support Specialist in October 2022.

Casey Tasker left the Credit Union in September 2023.

Angela Laisure assumed the position on New member Specialist in September 2023.

Katie Lipsky was re-hired as Member Service Supervisor in September 2023.

#### Staff Anniversaries as of 2022

Angela Laisure – 15 years

#### **CURRENT PROMOTIONS**

#### 3.99% APR Credit Card Balance Transfer Offer\*

You may transfer balances from a credit card or personal loan with another lender to your new or existing LMFCU Visa Platinum credit card and pay a low 3.99% APR for 13 months!

This offer ends on November 30, 2023. A small 2% balance transfer fee is charged to your card.

Our personal loan and credit card rates are typically lower than rates offered by others!

You may apply for a credit card by telephone or online. Please contact the office to request a balance transfer.

#### Have a High Rate Home Equity Loan Elsewhere?\*

Open a new Home Equity Line or Loan!

- Reduce My Home Equity Loan Rate or Payment
- Perform Home Improvements or Upgrades
- Consolidate Bills or Lower My Payments

Home Equity Lines: Introductory rate of 2.49% APR for the first 9-months

Fixed Rate Home Equity Loans: Rates as low as 5.24% APR

#### **Unhappy With Your Vehicle Loan Elsewhere?\***

We can usually reduce your interest rate and payment with a low rate Credit Union vehicle loan.

Take a break from payments! When you refinance with LMFCU you can delay your first payment for up to 90-days\*.

Purchase and refinance loans are available. Low rates available on both new and used vehicle loans.

#### Refer an Eligible Coworker or Family Member For Membership!\*

The new member gets a \$10 bonus deposit!

You also get a \$20 bonus deposit!

New members have immediate access to all Credit Union services.

APR = Annual Percentage Rate
\* Restrictions apply



# STATEMENT OF FINANCIAL CONDITION

#### **ASSETS**

	12/31/2022	12/31/2021	% Change
Consumer Loans	\$17,404,542	\$15,047,545	+15.66%
Real Estate Loans	\$14,087,127	\$11,514,055	+22.35%
Total Loans	\$31,491,669	\$26,561,599	+18.56%
Less: Allowance For Loan Losses	-\$45,235	-\$51,504	+12.17%
Cash (on hand & checking accts)	\$1,876,933	\$3,511,772	-46.55%
Investments	\$19,109,746	\$20,116,672	-5.01%
Fixed Assets	\$79,723	\$104,216	-23.50%
Other Assets	\$592,738	\$836,728	-29.16%
Total Assets	\$53,105,573	\$51,079,483	+3.97%

## **LIABILITIES, SHARES & EQUITY**

Total Liabilities & Equity	\$53,105,573	\$51,079,483	+3.97%
Reserves & Undivided Earnings	\$4,186,737	\$3,624,114	+15.52%
Member Deposits	\$48,647,885	\$47,233,497	+2.99%
Total Liabilities	\$270,952	\$221,872	+22.12%
Borrowed Funds	\$0	\$0	0.0%





# **STATEMENT OF INCOME**

	<u> 2022</u>	<u>2021</u>	% Change
Income:			
Interest on Loans	\$1,146,814	\$929,513	+23.38%
Income from Investments	\$310,815	\$44,282	+601.90%
Other Operating Income	\$329,659	\$313,937	+5.01%
Total Income	\$1,787,288	\$1,287,732	+38.79%
Operating Expenses:			
Salaries	\$473,588	\$549,845	-13.87%
Employee Benefits	\$101,388	\$119,126	-14.89%
Travel & Conference	\$7,095	\$6,140	+15.55%
Association Dues	\$6,021	\$5,618	+7.17%
Office Occupancy Expense	\$56,853	\$55,731	+2.01%
Office Operations	\$159,474	\$168,828	-5.54%
Publicity & Promotion	\$8,638	\$13,500	-36.01%
Loan Servicing Costs	\$56,085	\$42,134	+33.11%
Professional Services	\$267,347	\$273,046	-2.09%
Provision for Loan Loss	\$0	\$0	N/A
NCUA Operating Fee	\$9,031	\$8,904	+1.43%
Cash Over/Short	-\$21	\$101	-121%
Interest on Borrowed Money	\$0	\$0	0.0%
Annual Meeting Expense	\$538	0	N/A%
Miscellaneous Expense	\$2,182	\$1,016	+115%
<b>Total Operating Expense</b>	\$1,148,220	\$1,243,989	-7.70%
Operating Income	\$639,068	\$43,743	+1,361%
Non-Operating Gain/Loss	\$0	\$0	0.0%
Net Income Before Dividends	\$639,068	\$43,743	+13.61%
Member Dividends	\$76,445	\$77,471	-1.32%
Net Income	\$562,623	-\$33,728	+1,568%



#### **SUMMARY OF DEPOSITS OUTSTANDING**

	12/31/2022	12/31/2021	<u>% Change</u>
Regular Shares	\$27,407,867	\$26,365,581	+3.95%
Share Certificates	\$3,821,651	\$3,982,311	-4.03%
Checking	\$7,566,641	\$7,623,516	-0.75%
Money Market	\$6,958,522	\$6,317,021	+10.16%
Individual Retirement Accounts	\$2,655,231	\$2,698,096	-1.59%
Clubs	\$237,974	\$246,972	-3.64%
<b>Total Deposit Accounts</b>	\$48,647,885	\$47,233,497	+2.99%

#### **CREDIT COMMITTEE REPORT**

Loans Outstanding As Of:	12/31/2022	12/31/2021	
1st Mortgage	\$2,516,524	\$2,414,634	+4.22%
2nd Mortgage	\$1,253,720	\$676,761	+85.25%
Home Equity Lines	\$10,316,883	\$8,422,660	+22.49%
Credit Card Loans	\$366,249	\$213,729	+71.36%
Share Secured	\$43,537	\$34,562	+25.97%
Unsecured	\$1,369,211	\$969,378	+41.25%
Motor Vehicle	\$13,944,331	\$12,537,770	+11.22%
Boat, RV, Motorcycle	\$1,681,213	\$1,292,106	+30.11%
Total	\$31,491,669	\$26,561,599	+18.56%

#### **SUMMARY OF LOAN ACTIONS**

	<u>2022</u>	<u> 2021</u>	
Approvals	\$18,427,038	\$14,504,266	+27.04%
Rejections	\$2,353,601	\$968,503	+143.01%
Extensions	\$230,488	\$434,338	-46.93%

#### **SUMMARY OF LOANS OUTSTANDING**

<b>Degree Of Delinquency</b>	<u>Number</u>	<u>Amount</u>	% of Total
Current to less than 2 months	1699	\$31,358,315	99.58%
2 to less than 6 months	7	\$117,506	0.37%
6 to less than 12 months	3	\$15,848	0.05%
12 months and over	0	\$0	
Total	1709	\$31,491,669	

#### YEAR END STATISTICAL INFORMATION

	<u> 2022</u>	<u> 2021</u>	<u>2020</u>	<u> 2019</u>
Total Assets	\$53,105,573	\$51,079,483	\$47,699,663	\$41,038,121
Total Shares	\$48,647,885	\$47,233,497	\$43,821,317	\$37,151,043
Total Loans	\$31,491,669	\$26,561,599	\$25,099,943	\$27,285,542
Reserves/Undivided Earnings	\$4,186,737	\$3,624,114	\$3,657,840	\$3,733,644
# Of Members	3636	3626	3582	3649
Loan to Share Ratio	64.73%	56.2%	57.3%	73.4%
Capital/Assets	7.88%	7.1%	7.7%	9.1%
Asset Growth	+3.97%	+7.09%	+16.2%	+6.0%

#### MEMBER SERVICE TELEPHONE, DRIVE THRU & LOBBY HOURS (EST)

Monday - Wednesday 9:00 am - 5:00 pm and Thursday & Friday 9:00 am - 6:00 pm.

#### **CURRENT SERVICE OFFERINGS DEPOSIT ACCOUNTS**

- Share (Savings) Accounts
- Checking Accounts
- Share Certificates
- Individual Retirement Accounts (IRA's)
- Money Market & Money Market Plus
- IRA Types: Traditional, Roth & Education

- Club Accounts (Holiday & Summer)
- IRA's: Certificates, Shares & Money Market
- Secondary Share Accounts
- Business Savings & Checking Accounts
- Accounts for Minors
- Visa Check Cards & ATM Cards

#### **LOAN SERVICES**

- Apply by phone, online or in person
- Approvals are provided within one hour
- New Auto & Truck Loans
- Used Auto & Truck Loans
- Home Equity Lines of Credit
- Fixed Rate Home Equity Loans
- Personal Loans

- Loan Disbursements by FedEx® (no charge)
- Sign your loan documents with a secure e-signature
  - Boat, RV and Motorcycle Loans
  - Share and Certificate Loans
  - Checking Overdraft Lines
  - Loans for Family Members
  - VISA Platinum Rewards Credit Card

#### **ONLINE & OTHER SERVICES**

- Online and Mobile Banking
- Internet Bill Pay
- eStatements
- Mobile Deposit & Mobile Wallet
- LMFCU Auto Buying Center
- Recent Newsletters
- Carfax Vehicle Reports
- Detailed Service Listing

- CardNav & SecurLOCK Equip Card Control Mobile Apps
- Current Deposit & Loan Rates
- Financial Calculators
- No-surcharge ATM locator mobile app
- ID Theft & Financial Tips Articles
- Current Promotions and "What's New"
- Wealth Management Service



#### YOU MAY PURCHASE THE FOLLOWING ITEMS AT OUR OFFICE:

- Money Orders: Available up to \$1,000 each.
- **Discount Tickets:** Receive discount tickets to The Baltimore Aquarium.
- TicketsAtWork: Access to exclusive savings on movie tickets, theme parks, hotels, tours, Broadway and Vegas shows & more at www.ticketsatwork.com
- Cashier's Checks: Need an official check? We have Cashier's Checks which are guaranteed funds.
- Postage Stamps: Sold by the book, the same price as the post office.
- Carfax Reports: Receive a discount when you purchase a Carfax report with an LM Federal Loan Specialist. Plus, we'll refund the fee of up to 3 reports if you finance a vehicle with LM Federal.

#### OTHER SERVICES AVAILABLE AT OUR OFFICE:

- **Check Cashing:** No fee check cashing available for members. Depending on the type of check, funds may need to be available to cash a check.
- Coin Machine: Turn your loose change into cash! Fees are dependent on your rewards level and range from no charge to 4%. Many local grocery stores charge 10% or more!
- **Notary:** We have several notaries at our office, so there's no need for an appointment. A small fee may apply, depending on your membership rewards level.
- **Drive Thru Teller:** Use our drive thru teller for most transactions. Access the drive thru teller Monday Wednesday 9:00 am 5:00 pm and Thursday & Friday 9:00 am 6:00 pm.
- **Drive Thru ATM:** Free unlimited use of LM Federal's ATM with your LM Federal ATM or Visa Check Card. You may also use a card from another financial institution if the card provides access to the Star, Co-op, Cirrus or Visa networks. Certain fees may apply.
- **Direct Deposit/Payroll Deductions:** Setup a payroll deduction to any deposit or loan account with LM Federal. Use payroll deductions for club accounts, loan payments, minor's accounts or any reason! See a New Account Specialist for more details.
- Wire Transfers: Transfer money safe and fast to a 3rd party or to your account at another institution.



As of December 2019 FACTS	What does LM Federal Credit Union do with your personal information?
Why?	Financial companies choose how they share your personal information. Federal law gives consumers the right to limit some but not all sharing. Federal law also requires us to tell you how we collect, share, and protect your personal information. Please read this notice carefully to understand what we do.
How?	All financial companies need to share members' personal information to run their everyday business. In the section below, we list the reasons financial companies can share their members' personal information; the reasons LM Federal Credit Union chooses to share; and whether you can limit this sharing.
What?	The types of personal information we collect and share depend on the product or service you have with us. This information can include:  • Social Security number and income  • Account balances and payment history  • Account transactions and checking account information When you are no longer our member, we continue to share your information as described in this notice

Reasons we can share your personal information	Does LM Federal share?	Can you limit sharing?
For our everyday business purposes- such as to process your transactions, maintain your account(s), respond to court orders and legal investigations, or report to credit bureaus	Yes	No
For our marketing purposes- to offer our products and services to you	Yes	No
For joint marketing with other financial companies	Yes	No
For our affiliates' everyday business purposes—information about your transactions and experiences	No	We don't share
For our affiliates' everyday business purposes—information about your creditworthiness	No	We don't share
For nonaffiliates to market to you	No	We don't share

Who we are/ Who is providing this notice:	LM Federal Credit Union
What we do	
How does LM Federal Credit Union protect my personal information?	To protect your personal information from unauthorized access and use, we use security measures that comply with federal law. These measures include computer safeguards and secured files and buildings. We also maintain other physical, electronic and procedural safeguards to protect this information and we limit access to information to those employees for whom access is appropriate.
How does LM Federal Credit Union collect my personal information?	We collect your personal information, for example, when you  Open an account or deposit money • Show your government ID  Pay your bills or apply for a loan  Use your debit card or credit card  • Show your driver's license
Why can't I limit all sharing?	Federal law gives you the right to limit only  sharing for affiliates' everyday business purposes—information  about your creditworthiness  affiliates from using your information to market to you  sharing for nonaffiliates to market to you

Definitions	
Affiliates	Companies related by common ownership or control. They can be financial and non-financial companies. LM Federal Credit Union has no affiliates
Nonaffiliates	Companies not related by common ownership or control.  LM Federal Credit Union does not share with nonaffiliates so they can market to you
Joint marketing	A formal agreement between nonaffiliated financial companies that together market financial products or services to you Our joint marketing partners include Insurance Companies